



Michael Brown  
2010 President

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# York County Council of REALTORS®

January 21, 2010

## A Message from President Michael Brown

Happy New Year!

As we begin another year, I want to thank Cornelia Stockman for a year full of enthusiasm and her private brand of humility. I know I said “Thank you” to her before – but that was before I went from President Elect to President. Now I have to find ways to fill her shoes and to improve the York County Council. One thing I will need from each and every one of you is your participation in our meetings and our committees. Each of us has to step up to the plate and be leaders. I remember a quote from John Maxwell, America’s expert on leadership: *“I read an editorial in Texas Business not long ago that said ‘We are truly the lost generation, huffing and puffing down the fast track to nowhere, always looking to the dollar sign for direction. That’s the only standard we recognize.’”*

What does that mean for you? It means for me that we shouldn’t look to “What’s in it for me.” We should look to see how we can do something for the Council of REALTORS®. How can I give back to the organization? Is it better to just e-mail others? Or, would it be better to go to a monthly meeting and meet them in person? When was the last time we said “Thank you” to past Presidents and committee chairs or, especially, Affiliate Members? Without them we’d be in a bit of trouble. How many remember the old softball teams? There are all kinds of ways to get involved. How about the Scholarship Auction in May or the Affordable Housing Raffle in October? Think about it – and let me know what you think about our meetings – how we can improve them - or why you don’t go to our monthly meetings anymore. I’m trying to improve the York County Council of REALTORS®.

I love being your 2010 President – but I need your help! I bet you’ve got some great ideas. See you at the next meeting at The Coastal House on February 9. If you can’t be there, e-mail or call me. I’d love to hear from you.

I can be reached at [michaeljbrown@kw.com](mailto:michaeljbrown@kw.com) or call me at 318-3401.

## Upcoming Membership Meeting

The next meeting of the York County Membership is scheduled for Tuesday, February 9 at The Coastal House in Wells. Registration: 8:00 a.m.; Buffet Breakfast & Membership Meeting: 8:30 a.m.—9:30 a.m.; Education Course: “Where Did You Get That Price?” (Approved for 3 clock hours Maine c.e. credit and 2 clock hours New Hampshire c.e. credit): 9:30 a.m.—12:30 p.m.. Register online or obtain a printable registration form at <http://yorkcountycouncil.com>.

## York County Scholarship

The deadline for receipt of scholarship applications is Friday, April 23. Annually, the York County Council typically provides between three-seven \$1,500 scholarships to York County graduating seniors. How many scholarships given is determined by the amount of profit made at the annual scholarship auction held in May. Scholarship information is posted at <http://realtorscholarship.com>.

Mark your calendars now for Tuesday, May 11 and plan to attend the scholarship auction being held at the Holiday Inn Express in Saco.

## Committee Participation

The Council is looking for participants to serve on/assist the Scholarship Auction Fundraising Committee and the Affordable Housing Fuel Fund Fundraising Committee. Any time that you can commit, no matter how much, will be a big help towards this years events! If you haven't participated in the past, please consider it as it is a great way to give back to your Council and the local community. If you would like to serve on/assist any of these fundraising committees, please contact Mike Brown.

## New Members

In order to become a REALTOR® member, an individual must complete the membership application and pay a one-time application fee. Because we have provisional membership, new REALTOR® applicants become members as soon as they pay dues; however, they must take new member orientation when offered live or online in order to keep their membership privileges active.

## Meeting Schedule

February 9	Breakfast	Coastal House, Wells	"Where Did You Get That Price?"
March 9	Breakfast	Town Club, Sanford	"Home Inspection 101"
April 6	Breakfast	Stage Neck Inn, York Harbor	MAR, MREIS & Foundation Updates
May 11	Dinner	Holiday Inn Express, Saco	Annual Scholarship Auction
June 15	Dinner	Jonathan's Restaurant, Ogunquit	ROTY, AOTY & Scholarship Awards
September 14	Breakfast	Knights of Columbus, Sanford	"NEW" Core Course
November 9	Breakfast	Holiday Inn Express, Saco	"Legal Update—2010"
December 10	Dinner	Nonantum Resort, Kennebunkport	Holiday Party

Visit Our Websites: <http://yorkcountycouncil.com> and <http://realtorscholarship.com>

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~ Plan to Attend the February 9 Membership Meeting ~